#### Chr. Hansen Holding A/S Annual General Meeting 2020

November 25, 2020





#### Agenda

- **1 • Report on the Company's activities**
- 2 Approval of the 2019/20 Annual Report
- **3 • Resolution on the appropriation of profit**
- 4 Presentation of the Company's 2019/20 remuneration report for an advisory vote
- **5** Resolution on remuneration of members of the Board of Directors
- 6 **•** Proposals from the Board of Directors
- 7 Election of members to the Board of Directors
- 8 **Election of a company auditor**
- 9 Proposals from AkademikerPension and LD Fonde
- **10** In Authorization of the Chairman of the Annual General Meeting



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#### **Report on company's activities**

Dominique Reiniche, Chair of the Board





## **COVID19 – stress testing the resilience of Chr. Hansen's business**

## The case for ESG

The reboot of our economy must have a green signature

## Solid financial performance

#### 5%

#### **Organic growth**

Guidance: 4-6%

29.9%

#### EBIT margin b.s.i.

Guidance: Around 29.5%

## EUR 245m

Free cash flow b.a.s.i.

Guidance: Above EUR 200m



B.s.i. = before special items.

## **Return to shareholders**

No ordinary dividend proposed for 2019/20

Extraordinary div.

Ordinary div.

16/17

17/18

18/19

20/21

19/20

Extraordinary dividend at least equal to normalized ordinary dividend to be paid out after receipt of proceeds from NCD divestment



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## Share price performance





1 Dow Jones Eurostoxx chosen for the 5-year comparison as the C25 index began in December 2017.

## 2020/21 guidance

#### 5-8%

27-28%

#### EUR 120-160m

Group organic growth

Group EBIT margin b.s.i.

Free cash flow b.a.s.i. before divestment



## New 2025 Strategy Grow a better world. Naturally

**Ambitious M&A** agenda paved the way for a focus on bioscience

## Strengthening microbial platform







#### HSO Health Care Women's health

**UAS Labs** Multi-species Jennewein HMOs



## **Transition to microbial pureplay**

#### EUR 800m

Natural Colors divestment

#### EUR 970m

Health & Nutrition acquisitions



## Divesement of the Natural Colors Division

## Financial ambitions towards 2025

Mid- to high single-digit

Underlying expansion

Outgrow EBIT b.s.i.

Group organic growth

**Group EBIT margin b.s.i.** before portfolio changes and FX

Free cash flow b.a.s.i.



## Any business is a people business

CHR HANSEN

HR NANSEN

## Taking climate action. Naturally

## A commitment to science-based targets, green pensions and renewable electricity



## 2025 Strategy

Mauricio Graber Chief Executive Officer



## Unlocking the next wave of value creation

## Grow a better world. Naturally.



**25m** Hectares covered with plant health and silage solutions



People consuming Chr. Hansen's probiotic strains



Tons of yogurt waste reduced

## Capitalizing on new growth avenue



# LEVERAGE microbial platform & grow ighthouses

## EXTEND microbial platform through M&A & partnerships

## How to win



#### Customers

### Innovation



### **Operations**



## Purpose

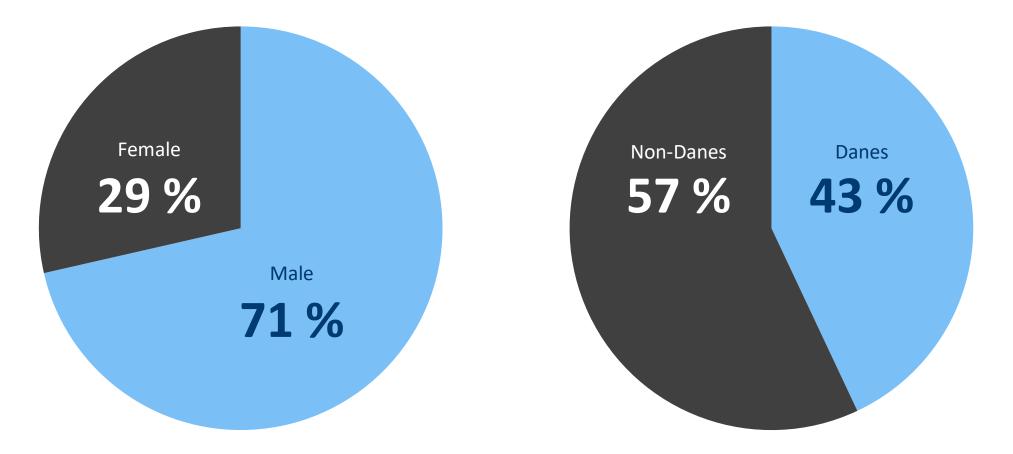
## Exciting future ahead. Naturally.

#### Welcome CFO, Lise Mortensen





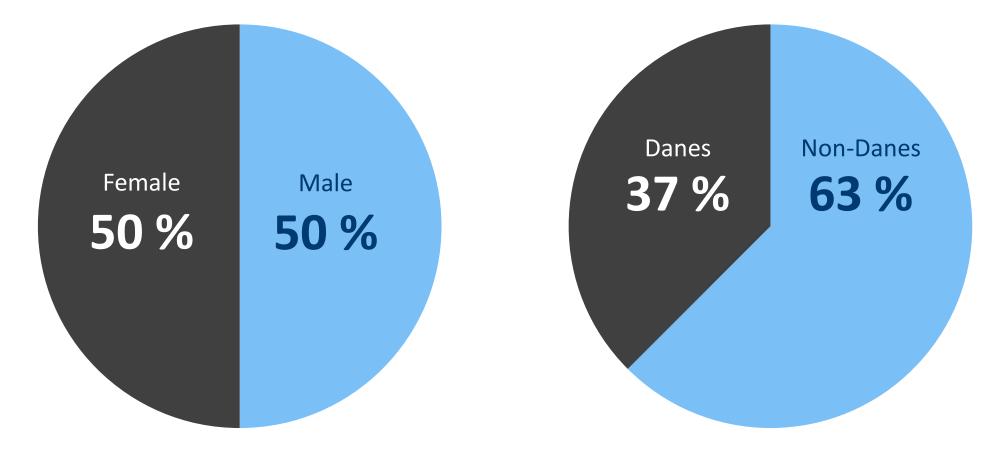
## The current compositin of the Board



Charts show the shareholder-elected members. The 4 employee-elected members are 2 female and 2 male Danes.



## **Proposed composition of the Board**



*Charts show the proposed shareholder-elected members. The 4 employee-elected members are 2 female and 2 male Danes.* 



# **Evaluation of the Board of Directors**

13 1 2 3 - 3

#### Management remuneration: Executive Board

EUR million	2018/19	2019/20
Base salary & pension	2.4	2.0
Short-term incentive cash & RSU	1.3	1.4
Long-term incentive (matching shares)	1.1	1.1
Other	0.7	0.7
TOTAL	5.5	5.2

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### **Resolution on remuneration of members of the Board of Directors**

Fees in DKK 2019/20		2020/21 proposal	
Board of Directors			
Members	400,000	400,000	
Chair	x3	x3	
Vice Chair	x2	x2	
Committee chairs			
Audit	300,000	300,000	
Science & Innovation and Remuneration	250,000	250,000	
Nomination	200,000	200,000	
Committee members			
Audit, Science & Innovation	150,000	150,000	
Nomination and Remuneration	125,000	125,000	

In addition to the fees, board members and committee members receive a fixed travel allowance of DKK 22,500 in connection with travel to Board and/or committee related meetings outside their country of residence, however DKK 37,5000 if travelling between continents. Previously, only travel allowance of DKK 22,500 has been received if travelling between continents. Further the denomination of travel allowance has been changed from EUR to DKK.

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### 6a. Amendment to Article 6.9 of the Company's Articles of Association

- Applicable rules now require that the Company's remuneration report be submitted for an advisory vote at the Annual General Meeting.
- The Board of Directors consequently proposes that Article 6.9 of the Company's Articles of Association be amended to include the advisory vote as a new item no. 4 on the standard agenda for the Annual General Meeting:

"The agenda for the Annual General Meeting must include:

- 1. Report on the Company's activities
- 2. Adoption of the Annual Report
- 3. Resolution on appropriation of profit or covering of loss
- 4. Presentation of the Company's remuneration report for an advisory vote
- 5. Resolution on fee to the members of the Board of Directors
- 6. Election of the Chair of the Board of Directors
- 7. Election of other members to the Board of Directors
- 8. Appointment of auditor"



### 6b. Amendment to Article 6.1 of the Company's Articles of Association

• With reference to the ongoing COVID-19 pandemic and the legislative responses to *inter alia* restrict larger physical gatherings, the Board of Directors proposes to adopt a new Article 6.1 of the Articles of Association authorizing the Board of Directors to decide that general meetings may be held partially or fully by electronic means:

"General Meetings of the Company must be held at its registered office or at any other place within the Capital Region of Denmark. The Board of Directors may decide that a General Meeting be held as either a partial or full electronic General Meeting in accordance with the relevant provisions of the Danish Companies Act. In case of an electronic General Meeting, shareholders may participate through dedicated internet-based solutions, including applications for mobile devices. Further information on the procedures for electronic attendance and participation, including technical requirements and requirements for identification purposes, will in such case be made available on the company's website www.chrhansen.com and in the relevant notices convening the General Meetings."



### 6c. Amendment to Article 7.3 of the Company's Articles of Association

• To ease procedural requirements for attending general meetings, the Board of Directors proposes that Article 7.3 of the Company's Articles of Association be amended to allow shareholder attendance based on notification rather than ordering of admission cards:

"A shareholder's attendance at General Meetings is furthermore subject to such shareholder having notified his/her attendance no later than three days before the date of the General Meeting."



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### **Proposal to re-elect five members of the Board**



Dominique Reiniche, Chair



Jesper Brandgaard



Luis Cantarell



Heidi Kleinbach-Sauter



Mark Wilson



# Election of new members to the Board





### Lise Kaae

- Chief Executive Officer, Heartland
- Danish national living in Vejle, Denmark
- Independent

#### **Education & Certifications**

- MSc, Business Economics and Auditing, Aarhus School of Business, 1992
- State Authorized Public Accountant

#### **Career summary**

2017 – current	Heartland, Chief Executive Officer
2008 - 2017	Bestseller, Chief Financial Officer
1992 – 2008	PwC
2003 – 2008	Partner, PwC

#### Board positions and other offices

- 2020 Current VKR Holding, Non-Executive Director
- 2017 Current Bestseller, Non-Executive Director
- 2015 2020 Handelsbanken, Non-Executive Director
  - 2016 2018 Member of the Credit Committee
  - 2018 2020 Member of the Audit Committee
  - 2018 2020 Member of the Risk Committee
- 2014 Current Normal, Non-Executive Director
- 2014 2016 Danish FSA, Non-Executive Director





### **Kevin Lane**

- Professional board member
- Irish national living in Dublin, Ireland
- Independent

#### **Education & Certifications**

• MSc, Business, Sales and Marketing, University of Limerick, 1987

#### **Career summary**

2010 - 2018	Ornua Co-operative Ltd, Chief Executive Officer	
1987 – 2009	Kerry Group Plc	
2008 - 2009	Vice President, Commercial Development, EMEA	
2002 - 2008	President, Mastertaste	
2001 - 2002	President, Mexico and Central America	
1999 - 2000	President, DCA Bakery	
1995 - 1998	Managing Director, Convenience Foods	
1987 - 1995	Various roles in sales and general management	

#### Board positions and other offices

- 2020 Current Fiid (eatfiid.com), Chair since 2020
- 2019 Current Wheatsheaf Investments Ltd, Non-Executive Director since May 2019
  and Chair of the Investment Committee since March 2020
- 2019 Current Senior advisor for PAI Partners
- 2018 Current Brown University, Intl. Advisory Board since 2018





### Lillie Li Valeur

- Chief Executive Officer, Good Food Group A/S (represents Novo Holdings A/S)
- Danish Chinese national, living in Vejle, Denmark

#### **Education & Certifications**

- MBA, China European International Business School (CEIBS), 1997
- BA, Medicine, Shanghai Medical University, 1993

#### **Career summary**

2020 – Current	Good Food Group A/S, Chief Executive Officer
2008 – 2020	Arla Foods amba
2016 - 2020	Vice President, Global Milk-Based Beverages Business Unit
2013 – 2016	Vice President, South East Asia
2010 - 2013	Vice President and Business Unit Director, Greater China
2008 - 2010	Senior Director, Commercial Excellence and Effectiveness, Corporate
2002 – 2008	Arla Foods Ingredients amba
2007 – 2008	Global Marketing Director, Milk Powder and Infant Nutrition
2005 – 2007	Vice President, Mengniu Arla JV, Marketing and Innovation
2002 - 2005	Business Development Manager, Project Leader
2001-2002	H. Lundbeck A/S, Project Leader, Strategic Sourcing and Commercialization
1999-2001	Novartis Consumer Health Co. Ltd., China, 1999 – 2001, Business Development
1997 – 1999	Bain & Company, China, Consultant

#### Board positions and other offices

- 2020 Current Marel Hf, Non-Executive Director since 2020
- 2013 2019 AAK AB, Non-Executive Director 2013-2019
- 2015 2016 Meda AB, Non-Executive Director 2015-2016



### Members of the Board of Directors elected by employees



Kim Ib Sørensen



Lisbeth Grubov



**Charlotte Hemmingsen** 



Per Poulsen



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The Board of Directors proposes to re-elect PwC as Company Auditor:

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab



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### 9. Proposals from AkademikerPension and LD Fonde

The Shareholder proposes that going forward and starting from the 2020/21 financial year, the Company must apply the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) as the framework for climate-related disclosure in the Company's Annual Report.

The Board's position:

The Board of Directors cannot support the proposal.



### 9. Proposals from AkademikerPension and LD Fonde

The Shareholder proposes that the Board of Directors must complete an assessment of the ability of the Company to publish country-by-country tax reporting in line with the Global Reporting Initiative's Standard (GRI 207: Tax 2019) starting from the financial year 2021/22. The findings of the assessment should be made public before the AGM 2021.

The Board's position:

The Board of Directors supports proposal.



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## Thank you for your attention



